



26-April 2016

We are pleased to announce the formation of one global capping business under the Zalkin brand. The new global Zalkin is a much stronger organization and will continue to provide custom design, manufacturing, factory acceptance testing, and technical support services from both its Athens, Georgia USA, and Montreuil L'Argille, France, locations. As a result of the new Zalkin organization, the Fowler Products name will no longer be used as we have been legally renamed Zalkin Americas.

Zalkin activities in North America, Central America and South America will be under the leadership of Randy Uebler, Vice President & General Manager of Zalkin Americas. Zalkin activities in Europe, Middle East, Africa, and Asia will continue under the leadership of Michel Marion, President of Zalkin.

This move to a single Zalkin global brand will help to increase the competitiveness of the organization. The Zalkin name is well known and highly respected worldwide as a leader in capping technology. The ability to remain competitive and to add value to our customers will now be improved by leveraging internal efficiencies and continuously improving cost structures. The new, unified businesses now share a common ERP system, interconnected engineering, clearly defined and supported sales regions, cohesive marketing programs, streamlined management structure, and many other positive attributes. We expect that our new Zalkin organization will be much better suited for working with multi-national corporations without sacrificing our ability to serve smaller customers.

This structure also unlocks new levels of product support innovation from our wide-ranging team. Our regionally-based customer support network places qualified field service technicians in areas that matter – close to our customers. In the Americas region we have existing technical resources based in the USA, Mexico and Brazil with plans to add further resources to other areas within the region.

While our change in name is already effective, we will still accept purchase orders with the Fowler name until April 1, 2017. Invoices from us will use the Zalkin Americas name, but will also reference the Fowler name until April 1, 2017. We have not changed our tax ID number, address, or ownership. This should be treated as a simple name change. Please note that if you are using the "Fowler Products" name in your system for purchase orders, for receiving or for accounts payable, we ask that you make the necessary changes to your system as soon as possible.

Expect to be working with an even stronger, more nimble, and more capable company focused on serving the needs of our customers.

ZALKIN AMERICAS

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